

The KILMER CONNECTION

The Kilmer Group, 25 Homet Cross Rd., Wyalusing, PA 18853

800-472-8887 | 570-746-1007 | TheKilmerGroup.com

Risk Management -- Insurance -- Employee Benefits

Issue #5

"Helping you reach your goals"

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The Kilmer CORNER

Happenings from The Kilmer Group office

Sayre Office Closed



CLOSED

With the retirement of Tom Landy from our Kilmer agency, we have made the decision to close the Sayre office that Tom worked out of, as it is not feasible to keep this location open at this time. You can still call the Sayre line (570-888-8250) and your call will be redirected to our Wyalusing office.

If you live in the Sayre/Waverly/Valley area and need assistance, the staff in our main office will continue to serve your account as we have done previously.

Community Donation



We are happy to report that through our Jeans Day fundraising program and snack sales at The Kilmer Group, we raised \$1,020 for the Children's House in Towanda. Staff is able to dress down by wearing jeans on the first Friday of every month for a \$5 donation. Snacks are available for purchase every day.

The Children's House, a child advocacy center, is a child-friendly, safe, and neutral location where law enforcement and CYS investigators conduct and observe forensic interviews with children who are alleged victims of crimes, and where the children and non-offending caregivers receive support, crisis intervention, and referrals. (Accepting the donation is The Children's House Executive Director, Brittney Mink)



Wyalusing Carnival

The Kilmer Group supported our local community in August by manning the pizza booth at the annual firemen's carnival. Our team volunteers to feed hungry carnival-goers every year and will continue to do so in the future!

Pictured are, from left, April S., Brianna K., Lindsey B., Kristin W., and Lisa M.



Golf Tournament



The Kilmer Group was a platinum sponsor for the First Annual Crusader Classic golf tournament, benefiting St. Agnes School. Nineteen teams enjoyed a fun round of golf on a sun-drenched day.

The teams included golfers of school age all the way up to senior citizens. We are looking forward to next year's event, scheduled for August 15, 2025.

Continued Education



Large commercial lines Account Manager Brianna K. is currently taking a 12-week course to acquire her CLCS certification through The National Underwriter Company. Upon completion, this level of education will designate her as a commercial lines coverage specialist.

National Convention

The Kilmer Group President Josh Kilmer and Vice President Matt Tavani attended the **2024 Keystone National Convention** September 15-17 in Columbus Ohio. The gathering of carriers and industry partners focused on sharing key industry insights, agency resources, and how preferred solutions can give attendees a better understanding of what's needed to generate best-in-class business, and best-in-class agencies.



Insurance Tips & Things

Holidays present their own set of opportunities for accidents and injuries. As we head into the three-tier holiday season of Halloween, Thanksgiving, and Christmas, we offer this advice to help avoid a serious situation and possible insurance claim.



- Make sure your homeowner's or renter's insurance provides adequate liability coverage if you have a lot of trick-or-treaters stopping by.
- Be cautious with decorations, especially if you're using candles or other fire hazards.
- If you're driving, watch for children darting into the street, and ensure your auto policy is up to date.



- Ensure that your homeowner's insurance covers fire damage and that you have working smoke detectors in your home.
- Be cautious with hot ovens, fryers, and other cooking equipment.
- If you're traveling, make sure you have travel insurance that covers cancellations, delays, flight cancellations, lost luggage, and other emergencies.



- Use decorations safely: don't overload electrical outlets, avoid using real candles in decorations, and keep live trees well-watered.
- Consider adding a rider to your homeowner's policy for high-value gifts like electronics or jewelry.
- If you're going away for the holiday, be sure your home security system is working correctly.

CYBER SECURITY AWARENESS MONTH



OCTOBER 2024

Cyber security is serious business and we want to do our part to help keep you safe. We're doing this by posting tips and information on how to protect you and your business from cyber attacks twice a week during October on our [Facebook](#) and [LinkedIn](#) pages.

Be sure to check it out!

Keystone Agency Partners Completes Acquisition of Keystone Insurers Group

Keystone Agency Partners (KAP) is pleased to announce the successful completion of its acquisition of Keystone Insurers Group, effective July 1, 2024.

This strategic acquisition solidifies KAP's position as a leading insurance provider in the region, expanding its capabilities and reach. Recently recognized as the #38 largest broker in the United States by Business Insurance and hailed as the fastest-growing broker in the country, KAP continues to demonstrate its commitment to growth and excellence.

"We are thrilled to finalize this acquisition and embark on this new chapter," said Patrick Kinney, CEO of Keystone Agency Partners. "The shareholders of Keystone Insurers Group have demonstrated their confidence in our vision for the future, and we are eager to capitalize on the opportunities ahead. We remain committed to our core values of excellence, integrity, and customer satisfaction."

The acquisition integrates Keystone Insurers Group's extensive franchise network with KAP's expertise, creating a powerful synergy that will drive growth, innovation, and exceptional service to clients across the expanded network.

About Keystone Agency Partners

Keystone Agency Partners (KAP) is ranked by Business Insurance as the 38th largest broker as well as the fastest-growing in the United States. With their recent acquisition of Keystone Insurers Group, KAP represents a unique model that leverages its distribution capabilities to deliver unparalleled growth and profitability. KAP's platform empowers agencies to thrive, providing best-in-class services and capital investments to unlock potential and drive outsized growth. KAP was founded in 2020 in partnership with affiliates of Bain Capital, LP. For more information, please visit: www.keystoneagencypartners.com.



Relationships are *golden* to us!

Our Pot of Gold referral program is our way of saying thank you to our existing clients and welcome to new ones! Here's how the program works:

- Refer us to a friend, family member, business partner, customer, or anyone else you know.
- If they call us for a quote, you get your name in a drawing for a \$50 gift card to the restaurant of your choice. A winner is chosen every month.
- At the end of the year, all winners will be entered into our grand prize drawing in December for a chance to win \$250 cash.

**It's that easy...
spread the word and be a winner!**



Have insurance questions? Need an insurance quote?
Starting a new business and need coverage?
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JOSH KILMER, PRESIDENT

MATT TAVANI, VICE PRESIDENT

LISA MAPES, FINANCIAL SPECIALIST

COMMERCIAL LINES

Kristin Wilson, senior account manager

Lindsey Bliss, account manager

Brianna Kinner, account manager

April Smith, account manager

Caleb Sheldon, risk advisor

Mike Brady, risk advisor

SELECT LINES

Todd Kilmer, account executive

Sarah VanVolkinburg, account manager

PERSONAL LINES

Sue Phinney, account manager

Tiffany Gorman, sales agent

SUPPORT

Sue Hinkson, Commercial, select, and personal lines

Shelley McAndrew, office assistant